MANNATECH®

2025 年美国 소득 공개 명세서

Active Associate Level	Average Monthly Commissions	Median Monthly Commissions	Percentage of all Associates	Percent of all Leaders (Silver Associate and above)	Total Commissions paid at this level in 2025
Non-Leadership Rank	$2.15	—	94.8638%	—	$419,139.02
Silver Associate	$15.58	$7.31	0.34%	6.6206%	$10,902.89
Gold Associate	$49.86	$22.08	1.1702%	22.7845%	$120,108.04
Director	$223.10	$76.53	0.9754%	18.9918%	$447,989.85
Silver Director	$235.42	$171.35	0.7559%	14.7167%	$366,315.62
Gold Director	$388.64	$310.95	0.5052%	9.8364%	$404,184.24
Executive Director	$646.87	$554.57	0.4401%	8.5690%	$586,068.08
Silver Executive Director	$1,156.50	$968.83	0.443%	8.6257%	$1,054,723.81
Gold Executive Director	$2,354.46	$2,108.52	0.238%	4.6344%	$1,153,684.13
Presidential Director	$3,953.72	$3,399.95	0.1093%	2.1281%	$889,587.92
Bronze Presidential Director	$7,502.50	$6,993.74	0.0675%	1.3147%	$1,042,846.88
Silver Presidential Director	$11,875.12	$10,339.20	0.0709%	1.3809%	$1,733,768.15
Gold Presidential Director	$18,899.08	$16,673.29	0.0024%	0.0473%	$94,495.42
Platinum Presidential Director	$23,593.80	$23,795.72	0.0063%	0.1230%	$306,719.39
1-Star Platinum Presidential Director	$36,719.97	$36,455.27	0.0058%	0.1135%	$440,639.67
2-Star Platinum Presidential Director	$55,985.79	$55,773.98	0.0058%	0.1135%	$671,829.48

Numbers for US only: Preferred Customers are not counted

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INCOME DISCLOSURE STATEMENT FOR NEW ASSOCIATES WHO ENROLLED IN 2025

Active Associate Level	Average Monthly Commissions	Median Monthly Commissions	Percentage of all Associates	Percent of all Leaders (Silver Associate and above)	Total Commissions paid at this level in 2025
Non-Leadership Rank	$7.97	—	98.9563%	—	$37,038.23
Silver Associate	$74.93	$7.31	0.1278%	12.2449%	$449.58
Gold Associate	$176.65	$22.08	0.1704%	16.3265%	$1,413.21
Director	$333.95	$76.53	0.2343%	22.4490%	$3,673.40
Silver Director	$278.03	$171.35	0.1065%	10.2041%	$1,390.13
Gold Director	$279.72	$310.95	0.1065%	10.2041%	$1,398.59
Executive Director	$1,240.68	$554.57	0.1491%	14.2857%	$8,684.74
Silver Executive Director	$3497.66	$968.83	0.1065%	10.2041%	$17,488.29
Executive Director	$11,486.87	$2,108.52	0.0213%	2.0408%	$11,486.87
Silver Executive Director	$9,333.26	$3,399.95	0.0213%	2.0408%	$9,333.26

Numbers for US only: Preferred Customers are not counted

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2025 U.S. Income Disclosure Statement
Mannatech Compensation Plan

The above figures are reflective of the median monthly income earned under the Mannatech Compensation Plan (the "Plan") by Mannatech's independent distributors ("Associates") for the period beginning January 1, 2025, through December 31, 2025. This includes the earnings for all Mannatech Associates regardless of rank and PPV qualifications (as further defined below). Mannatech operates on a fiscal calendar year. As of December 31, 2025, Mannatech had a total of 17,989 Associates in the United States. This number includes Associates who didn't earn any commissions or bonuses in 2025. Of that 17,257, there were 15,773 Associates who did not earn commissions or bonuses in 2025. There were 718 new Associates who joined Mannatech in 2025. These numbers do not include customers as they do not earn commissions or otherwise participate in the Plan.

All income is earned on the sale of Mannatech products. No commissions, bonuses, or incentive awards are paid or received solely from recruiting or sponsoring other Associates into the Plan and no earnings are guaranteed for mere participation in the Plan.

The figures in the above chart do not include any retail profit that an Associate may earn from selling Mannatech products to others. Associates must supply sales receipts to all retail customers and must maintain copies of sales receipts for at least two years. Information on retailing Mannatech products may be found in the resource library **https://cloud.mannatech.com/mtlibrary/58636983939208.pdf**

The figures in the above charts do not include expenses incurred by Associates in the operation and promotion of their Mannatech business. These expenses vary from Associate to Associate. By way of example, these expenses may include product samples, training, rent, travel expenses, telephone and Internet costs, and other business-related expenses. In 2025, the cost to sign up as an Associate was $49.99. For 2026, the cost will remain at $49.99 and includes access to digital tools for your business. In 2025, the fee to renew your Mannatech account was $49.99. You are not required to purchase products when you enroll as an Associate, nor are you required to hold or maintain any inventory while you're an Associate. If you purchase Mannatech products for resale to your customers or purchase products for use in demonstrations to your customers, then the cost of those products would be part of your expenses in operating your business. Mannatech products and their prices may be found on **https://us.mannatech.com/.**

Mannatech offers product and sales training, launches new products, and hosts recognition functions at various events throughout the year. In 2025, Mannatech held a global MannaFest event at Texas Motor Speedway. The ticket price to attend this event was $150 Statement (exclusive of travel related expenses). Additionally, there were regional events with ticket prices to attend ranging from $0 to $49.00 (exclusive of any travel related expenses).
With respect to tools for analyzing and managing your Mannatech business, Mannatech offered a free trial for your first 90 days of our proprietary business management system in 2025. Thereafter, subscription options ranged from $0.00 to $15.00 per month.
As your business develops, you may be eligible for certain tax benefits related to operating a home-based business. You may need to consult with tax or other business advisors for advice.

The Associate earnings in the above charts are not necessarily representative of the income that an individual can or will earn through his or her participation in the Plan. These figures should not be regarded as a guarantee or projection of actual earnings. Actual earnings depend on your individual efforts, the customer base available to you and the time devoted to your business. These factors differ from Associate to Associate.

Associates may request a refund under our satisfaction guarantee policy. Please see Section 5.12 of Mannatech's Associate Policies and Procedures.

This 2025 Income Disclosure Statement is not for use in Georgia, Louisiana, Maryland, Massachusetts or Wyoming.