



# THE POWER OF YOU PLUS TWO

Congratulations! You've taken the first step towards building a thriving business and enhancing lives through Mannatech. Now that you've embarked on this journey, you might be wondering, "What's next?". You're not alone in this. We're here to guide you on how to build your business with the You Plus Two duplication model—a principle focused on your success through empowering others.

***As a Mannatech Associate, you're not just selling products, you're creating opportunities.***

This simple yet powerful approach may help form the foundation for growth. It's about creating a straightforward roadmap that you, your team, and anyone can follow, ultimately leading to shared success.

This core principle of duplication emphasizes the importance of consistently introducing and selling product to New Associates and Customers, which not only expands your network but also empowers others to follow the same path to success.

All commissions, bonuses, and incentives are earned through the sale of Mannatech products.

It is important to note that building a Mannatech business takes time and effort. The You Plus Two model is just one example with the potential to simplify the approach to building your business. Through consistent effort, this model may help you ascend Mannatech's leadership ranks and cultivate a robust business of customers and Associates.

Now is the time to Enjoy, Share and Build!



The Unbeatable Savings Bundle

***“where potential becomes reality”***



ENJOY

SHARE

BUILD

REPEAT  
YOU PLUS TWO



## ENJOY



We want you to enjoy Mannatech's products.\* To gain a personal experience that you can then share with others. For the sake of modeling, we are going to suggest a minimum of 250 Point Volume (PV) product bundle that you and your family will consume each month.

## SHARE

The next objective is pretty straightforward: bring in one New Associate and one New Customer each month, selling each a 250PV bundle of products. This paves the way for growth as you and your family continue to enjoy 250 PV worth of product, alongside your New Associate and New Customer.

## BUILD

Step Three involves replicating the accomplishments of Step One and Two. The formula remains steadfast with you bringing in one New Associate and one New Customer each month, along with your personal order of Mannatech products. This propels your journey towards duplication. In month two, your role as a mentor becomes pronounced.

You will now assist the Associate who joined you during Step One in duplicating themselves by using the **You Plus Two** model. The core of **You Plus Two** initiates a dynamic cycle of expansion. As your downline flourishes, the impact resonates throughout your organization.

In the scenario of perfect duplication, where you as the Associate are able to effectively complete the **You Plus Two** in Month One and Two, and also help your New Associate complete their first month of **You Plus Two**, you will have earned an estimated commission of \$195.50.\*\* Your commitment to recurring business amplifies your earning potential, and the principles of **You Plus Two** are now fully operational and will continue to grow as you commit to the **You Plus Two** model and support.

## REPEAT YOU PLUS TWO

With each New Associate and Customer, you propel the spirit of **You Plus Two** forward. Guiding your downline paves the way for their victories. Your journey mirrors theirs, embodying a cycle of empowerment that exemplifies the heart of Mannatech's mission: ***"To help people live happier, healthier, enriched lives by developing scientifically sound, innovative wellness solutions and fostering a culture where the entrepreneurial spirit thrives."***

### DISCLAIMERS

\*You are not required to purchase or hold any inventory as an Associate or enrolling Associate.

\*\* This model illustrates one method that will generate a maximum amount of revenue. There are other ways to reach milestones. All income is earned through the sale of Mannatech products

*It's as simple as **Enjoy. Share. Build.***



scan here for the 2022  
average income disclosure

## PERFECT DUPLICATION MODELS OF DIFFERENT PV BUNDLES

	Month One	Month Two	Month Three	Month Four	Product Bundle Suggestion
175 PV Model	\$70.00	\$116.20	\$225.65	\$495.00	Luminovation Bundle®
250 PV Model	\$100.00	\$ 195.50	\$457.00	\$730.00	Core Four + GI-ProBalance® (Unbeatable Savings Bundle)
500 PV Model	\$200.00	\$550.00	\$858.00	\$1,557.60	Ambrotose® Powder Family Bundle

## IMPORTANT DISCLAIMERS

- Assumes PERFECT Duplication in this modeling
- Average order size in US is \$191.00
- These are estimates. Actual payout may vary depending on CV/PV/Promotions/Retail order amount placed.

## FORMULA FOR DUPLICATION

### ENJOY

Become a product of the products.†

Enjoy a happier, healthier lifestyle by incorporating Mannatech products into your life.

### SHARE

Invite at least 1 New Associate and 1 New Customer each month in enjoying the Mannatech products or opportunity.

### BUILD

Support your New Associate in engaging in You Plus Two.

Help them in inviting 1 New Customer and 1 New Associate each month.

†There is no requirement to personally purchase product under the Compensation Plan. We advocate enjoying the products so you can share your experience with prospective customers.

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## 250 PV MODEL BUNDLE

YOU + 2 is based on 250 PV

- Personally Enrolled Customer
- Customer
- Personally Enrolled
- Associate Enrollees

PPV – 500

DPV – 750

First Order Bonuses - \$100.00

Commission Total = \$100.00

Rank: Associate

in 2022, individuals at the Associate rank earned average monthly commissions of \$2.62

YOU + 2 is based on 250 PV

- Personally Enrolled Customer
- Customer
- Personally Enrolled
- Associate Enrollees

PPV – 750

DPV – 1750

First Order Bonuses - \$100.00

Power Seller Bonus - \$75.00

Unilevel - \$20.50

Commission Total - \$195.50

Rank - Director

in 2022, individuals at the Director rank earned average monthly commissions of \$175.71

YOU + 2 is based on 250 PV

- Personally Enrolled Customer
- Customer
- Personally Enrolled
- Associate Enrollees

PPV – 1000

DPV – 3750

First Order Bonuses - \$100.00

Power Seller Bonus - \$150.00

Business Development - \$100.00

Mentor Bonus - \$40.00

Unilevel - \$67.00

Commission Total - \$457.00

Rank - Silver Director

In 2022, individuals at the Silver Director rank earned average monthly commissions of \$266.52

