



MANNATECH'S SUCCESS SYSTEM

SHARING MADE EASY

Success doesn't have to be hard, or even scary. When starting your own business, it may feel a little daunting. But don't fear, you're not alone.

We've constructed a System that helps you easily navigate and begin your new venture. It's designed to help you succeed while being easily duplicated. This System will give you the confidence and freedom to discover individuals who are as passionate about their future as you. It's about identifying common goals, dreams and creating lasting relationships.

When you follow the steps outlined below while using the prospecting tools located at system.mannatech.com, you'll be able to hit the ground running and share Mannatech with confidence!

STEP 1.

CREATE INTEREST

The whole point of creating interest with a potential customer is to find common ground, whether it's a healthier lifestyle, a better financial situation or a cause they are passionate about. Use system.mannatech.com to find several resources which you can use to pique interest with your prospect. Once the person shows interest, you'll proceed to Step 2.

STEP 2.

SHARE INFORMATION

This step is where you introduce Mannatech-specific resources to the person who has shown interest. Whatever has piqued their interest (from Step 1) will determine what kind of information you share with them. You'll find specific information regarding Mannatech's products and opportunity at system.mannatech.com. It has materials that you can share with potential customers through your smart phone, email or even in person. After you have shared this info, be sure to follow up with your Personal Web Page (PWP) so the prospect can place their order or join your team right away.

Videos are the perfect online shareable that gives enough information without being overwhelming.



STEP 3.

FOLLOW UP

Often the most forgotten step is following up with your potential prospect. This is the most crucial step for success. If there is any apprehension at this point from your prospect, now is a good time to address their questions with specific information. Don't panic, we will provide you with resources at system.mannatech.com to help you overcome most objections.

The fortune is in the follow up!



STEP 4.

GETTING STARTED RIGHT

This step completes and restarts the system simultaneously. Here is where you get your newest Associate started on the Mannatech Success System. This includes, setting goals and designing their future, along with the basics of starting their business, setting up a Mannatech Personal Web Page, locating Mannatech resources and more. This step will build the foundation for a new Associate's success, getting their business ready to take off!

Access the Mannatech Success System by visiting <http://system.mannatech.com>

DREAM BIG, WORK HARD AND HAVE FUN!

