



2020 Mannatech Makeover Money Challenge Canada and United States Mannatech Associates

Promotion Period:

September 1, 2020 – November 30, 2020

Extended time:

August 22 – 31, 2020

United States and Canada only

With more and more people working from home, many have used this time to update their homes, backyards and home offices to make their living spaces more comfortable for both work and play. What would you add/change in your house, apartment, backyard if you could earn Makeover Money? Would you update your home office, your kitchen, add a television to your den, purchase a new toolbox and get organized? Or Would you order a new area rug for your family room, get new tile for your bathroom, add a deck or buy weight lifting equipment? Or maybe you just want a new toaster oven or a blender.

Each month during the Promotion Period Associates have the opportunity to earn Mannatech Makeover Money to use toward a gift card(s) from their favorite home improvement or home décor store, and earn Mannatech Makeover Points to earn a home Makeover as described below.

Here's how it works.

1) Gift cards/Makeover Money

For every new Associate and new Customer enrolled with an order of \$100 or more during the Promotion Period the enroller will receive 5% of the product order dollar value in Mannatech Makeover Money to use toward gift cards.

2) Mannatech Makeover Points / Big Makeover prizes

In addition, for every product order for which you earn Mannatech Makeover Money, the enroller will also receive Mannatech Makeover Money Points equal to the amount of the product order.

For example: for a new Associate or Customer product order during the Promotion Period of \$250, the enroller will receive 5% of the new order amount (in this case \$12.50) in gift cards and 250 Mannatech Makeover points order.

PPV Bonus

New Associate is defined as an Associate enrolled from August 22 – November 30, 2020

The first month during the Promotion Period that a New Associate (see above) builds new PPV of 500 or more, the New Associate will earn an additional 5% in Makeover Money on the total PPV for that month. Once the New Associate builds the 500 PPV for a first month, the New Associate may continue to earn an additional 5% for each month thereafter that the new 500 PPV is maintained

during the Promotion Period. Please note that personal orders by the New Associate do not count toward the increase of 500 PPV for incentive purposes.

For example:

New Associate (Jesse) enrolled August 27, 2020 (all PPV in this example being from other than the New Associate Jesse)

September PPV = 300 / no PPV bonus

October PPV = 550 / 5% in Mannatech Makeover money will be earned or an additional \$27.50 toward a gift card.

November PPV = 600 / 5% in Mannatech Makeover money will be earned or an additional \$30.00 toward a gift card.

PPV Bonus

Existing Associates are Associates enrolled prior to August 22, 2020

Existing Associates must increase their baseline by 500 points to earn the PPV Bonus as described above. Mannatech will use July 2020 PPV as the baseline amount. Please note that just like the rules for New Associates, personal orders of Existing Associates do not count toward the calculation of the increase of 500 PPV for incentive purposes.

Example:

Existing Associate Harry

July 2020 PPV baseline is 750

August PPV = 1000 / No Mannatech Makeover money earned

September PPV = 1300 / 5% in Mannatech Makeover money will be earned or an additional \$25 toward a gift card (this is because he exceeded his baseline PPV by 500 or more).

October = 1000 / No Mannatech Makeover money earned

November = 1500 / 5% in Mannatech Makeover Money will be earned or an additional \$37.50 toward a gift card.

Enroller Makeover Bonus:

The enroller will earn an additional 5% each month in Mannatech Makeover Money for each personally enrolled new Associate who achieves 500 PPV from new Customer product orders during the promotion period.

Makeover Point Earners:

The Top 10-Mannatech Makeover Point Earners at the end of the promotion period will earn additional prizes.

If there is a tie for points, the Associate with the highest number of new enrollments with a product order will win the tie.

Here's what you can earn.

- First Place \$10,000 makeover
(1-winner)
- Second Place \$5,000 makeover
(1-winner)
- Third place winners for a \$2,000 makeover
(1-winners)
- Fourth place winners for a \$1,000 makeover

- (2-winners)
- Fifth place winners for a \$700 makeover
- (2-winners)
- Sixth place winners for a \$500 makeover
- (3-winners)

A minimum of 3000 Makeover Points is required to earn the First Place and Second Place.

Mannatech Makeover Money will be awarded at the conclusion of each month + 15 days. Mannatech Makeover point earners will be awarded at the end of the promotion period + 15 days.

Officers, directors, and/or employees or family members of Officers, directors and employees of Mannatech are ineligible for this promotion. This promotion is void outside of the United States and Canada and where prohibited by law. This promotion is not open to residents of Quebec. Transfer of qualification to another country or Associate is prohibited. Associates must have a valid address on file with Mannatech and only 2 winners may compete or be awarded per household/address.

Winner Selection and Notification.

Gift card earners will be notified via the email on record with Mannatech within 15 days of the end of each month. Makeover Point earners will be notified within 15 days of the end of the program or December 15, 2020.

Mannatech is not responsible for any inability of the winners to accept or use any prize for any reason.

Joint Position. If a joint Associate position is declared a winner, only one prize will be awarded per account number. They will not each be entitled to the prize. Mannatech is not responsible for determining who, among the joint position, is awarded the prize.

List of Winners. For a complete list of winners, please email events@mannatech.com or log onto allaboutmannatech.com

Nontransferable. Prizes are not transferable and cannot be given away or sold to anyone else. Prizes are not redeemable for cash.

Mannatech's Discretion. Mannatech, in its sole discretion, reserves the right to substitute a prize of equal or greater value for any winner. Participants must meet all Eligibility Requirements. Mannatech's determinations and decisions, including without limitation those with regard to winners of this Promotion and the respective prizes, are made at Mannatech's sole discretion and are final on all matters related to this Promotion and prizes.

Taxes. All applicable taxes are the responsibility of the winners. U.S. winners will have the value of the Prize included in their 1099 in 2020. Canadian winners will have the value of the prize included in their T4A in 2020. Approximate value will vary according to prize earned. Not-for-profit or government agencies should consult a tax attorney prior to participation.

Publicity. By entering, Participants consent to the use of their name and likeness for publicity and promotional purposes by Mannatech without additional compensation, unless prohibited by law.

Liability. Mannatech shall not be responsible or liable for damages, losses or injury resulting from entering the program or from acceptance or use of any prize. Mannatech's aggregate liability in connection with this Promotion shall in no event exceed the total cash value of the prizes as estimated by these rules. By entering this Promotion, Participants expressly agree to these rules and the decisions of Mannatech.

Cancellation. Mannatech reserves the right to cancel or modify this Promotion or disqualify an Associate if fraud or technical failures compromise the integrity of this Promotion, as determined by Mannatech at its sole discretion.

Returns. Associates and Customers with excessive returns of products in their organization may be disqualified. Mannatech reserves the right, in its sole discretion, to determine what constitutes excessive returns.

All determinations/decisions are final and at the sole discretion of Mannatech. Prior to the official notification to Participants, all information is unofficial and subject to change and verification by Mannatech.

BY ENTERING THIS PROMOTION, PARTICIPANTS ACCEPT AND AGREE TO BE BOUND BY THESE OFFICIAL RULES ("RULES"). FURTHERMORE, ANY VIOLATION OF THESE RULES BY THE PARTICIPANT MAY, AT MANNATECH'S SOLE DISCRETION, RESULT IN DISQUALIFICATION. ALL DECISIONS OF MANNATECH REGARDING THIS PROMOTION ARE FINAL AND BINDING IN ALL RESPECTS. NO PURCHASE NECESSARY. VOID WHERE PROHIBITED.